

AGENDA: MAY 15, 1998

DEPARTMENT OF  
PUBLIC WORKS


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**COUNTY OF SANTA CRUZ**


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GOVERNMENTAL CENTER

JOHN A. FANTHAM  
DIRECTOR OF PUBLIC WORKS

701 OCEAN STREET, SANTA CRUZ, CALIFORNIA 95060-4070

(408) 454-2160

FAX (408) 454-2385

May 7, 1998

SANTA CRUZ COUNTY BOARD OF SUPERVISORS  
701 Ocean Street  
Santa Cruz, California 95060

SUBJECT: CONTRACT AGREEMENT WITH SEQUOIA ANALYTICAL

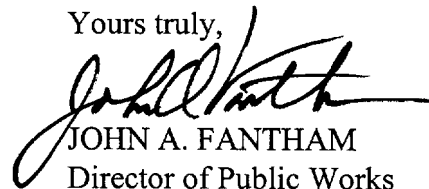
Members of the Board:

A contract for environmental laboratory services is currently in effect with Pace Analytical Services of Petaluma. The Department of Public Works has been notified that this laboratory has been purchased by Sequoia Analytical of Redwood City. While the name of the company has changed, all of the conditions of the existing contract will remain the same.

It is therefore recommended that the Board of Supervisors take the following action:

1. Authorize Pace Analytical Services Incorporated to assign the rights and obligations of its contract to Sequoia Analytical.
2. Authorize the Director of Public Works to sign the Amendment to Agreement associated with the transfer of ownership.

Yours truly,

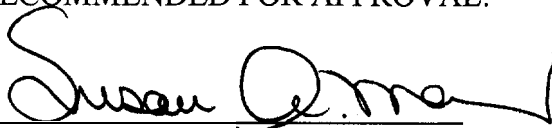


JOHN A. FANTHAM  
Director of Public Works

BPK:mg

Attachments

RECOMMENDED FOR APPROVAL:



County Administrative Officer

Copy to: Public Works

SEQM

AMENDMENT TO AGREEMENT

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The parties hereto agree to amend Contract Number 71153 dated December 29, 1997,  
by and between the COUNTY OF SANTA CRUZ and Pace Analytical Services Incorporated to  
reflect the change of ownership to Sequoia Analytical.

All other provisions of said contract shall remain the same.

DATED: \_\_\_\_\_

COUNTY OF SANTA CRUZ  
DEPARTMENT OF PUBLIC WORKS

\_\_\_\_\_  
DIRECTOR OF PUBLIC WORKS

CONTRACTOR:

*Sequoia Analytical*  
~~PACE ANALYTICAL SERVICES~~ <sup>KIS</sup>  
INCORPORATED <sub>5/11/98</sub>

BY: *Christine Swanson*

ADDRESS: 1455 McDowell Boulevard North  
Suite D  
Petaluma, CA 94954

TELEPHONE: 707-792-~~7500~~ 7511

Approved as to form:

*Paul Tan* <sub>5/15/98</sub>  
Chief Assistant County Counsel

DISTRIBUTION: Auditor-Controller  
Public Works  
Contractor

SEQM



# Sequoia Analytical

680 404 Chesapeake N. Wiget Lane Drive

Walnut Redwood Creek, City, CA CA 94598 94063

(650) (510) 988-9800 364-9800

FAX (650) 364-9833  
FAX (510) 388-9873

819 1455 Sinker McDowell Avenue, Blvd. Suite North, 8 Ste. D

Sacramento, Petaluma, CA CA 94854 95834

(916) (707) 921-9800 792-1865

FAX FAX (916) (707) 921-0100 792-0342

April 17, 1998

Mr. Brian Kennedy  
County of Santa Cruz  
701 Ocean Street  
Santa Cruz, CA 95060

**RE: Contractual Agreement with Pace Analytical Services, Inc.  
Northern California Laboratory  
Contract No: 61153**

Dear Mr. Kennedy:

Pace Analytical Services, Inc. is currently finalizing a transaction which would sell the assets of Pace Analytical Services, Inc. Petaluma laboratory to new ownership. The company purchasing this facility is Sequoia Analytical located in Redwood City California. The current management structure and personnel of the laboratory will remain the same during this transition, beginning April 1, 1998.

This transaction is expected to be completed as of April 1, 1998. Among the contracts to be transferred to Sequoia Analytical is the above mentioned purchase order. Sequoia Analytical will accept full responsibility for this contract, its terms and conditions, as originally agreed to.

Please indicate your consent to the assignment of Pace Analytical Services, Inc. rights and obligations under this purchase order to Sequoia Analytical Services by signing the enclosed duplicate copy of this letter and returning to David Velasquez, Business Development Representative of the Sequoia Analytical Petaluma laboratory. This will be effective with and contingent upon the completed transaction to the new ownership.

Sequoia Analytical looks forward to our continued business relationship. Please call David Velasquez at (707) 792-7511 or Dr. Kristin Swanson at (707) 792-7506 with any questions. Thank you.

Sincerely,

David M. Velasquez  
Business Development Representative

ACCEPTED and CONSENTED TO:

By: \_\_\_\_\_

Title: \_\_\_\_\_

