
DEPARTMENT OF
PUBLIC WORKS

GOVERNMENTAL CENTER

JOHN A. FANTHAM
DIRECTOR OF PUBLIC WORKS



AGENDA: September 1, 1998

COUNTY OF SANTA CRUZ

701 OCEAN STREET, SANTA CRUZ, CALIFORNIA 950604070

(831) 454-2160

FAX (831) 4542385

August 20, 1998

SANTA CRUZ COUNTY BOARD OF SUPERVISORS

701 Ocean Street

Santa Cruz, California 95060

SUBJECT: CONTRACT AGREEMENT WITH SEQUOIA ANALYTICAL

Members of the Board:

The Solid Waste Division of Public Works collects samples for State required groundwater and other environmental monitoring at the County Solid Waste facilities. While Public Works staff does the actual sampling, the samples are sent to a contract laboratory for analysis for which the data is used for reporting purposes. The current contractor for the County, Sequoia Analytical of Redwood City, has maintained this contract for the past three years. As required by County Professional Consultant Selection Policy, these services were subject to a competitive bid process. Requests for proposals were prepared by Public Works and approved by your Board in February 1998.

Ten requests for proposals were distributed and three laboratories responded. Each of these laboratories was then subject to site inspection by a County selection team. Based upon a scoring system that included the results of these visits and pricing, the County team selected Sequoia Analytical. Sequoia had the combination of impressive laboratory capabilities coupled with the most attractive pricing of the finalists. Public Works and Sequoia have agreed to contract terms and this contract is attached for your consideration. The amount of the current year contract is for an amount not to exceed \$64,000.00, and funds are available in the approved 1998-99 budget.

It is therefore recommended that the Board of Supervisors take the following action:

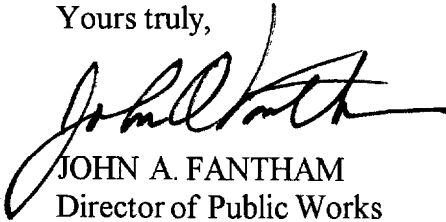
1. Approve the contract for environmental laboratory services with Sequoia Analytical for an amount not to exceed \$64,000.00.
2. Authorize the Director of Public Works to sign the agreement on behalf of the County.

SANTA CRUZ COUNTY BOARD OF SUPERVISORS

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3. Direct the Clerk of the Board to return the executed agreement to Public Works for further processing.

Yours truly,


JOHN A. FANTHAM
Director of Public Works

BPK:rw

Attachments

RECOMMENDED FOR APPROVAL:



County Administrative Officer

Copy to: Public Works

COUNTY OF SANTA CRUZ
REQUEST FOR APPROVAL OF AGREEMENT

197

TO: Board of Supervisors
County Administrative Officer
County Counsel
Auditor-Controller

FROM:

PUBLIC WORKS

(Dept.)

(Signature)

8/17/98

(Date)

The Board of Supervisors is hereby requested to approve the attached agreement and authorize the execution of the same.

1. Said agreement is between the COUNTY OF SANTA CRUZ (Agency)
and SEQUOIA ANALYTICAL, 680 CHESAPEAKE DR., REDWOOD CITY, CA 94603 (Name & Address)
2. The agreement will provide ENVIRONMENTAL LABORATORY SERVICES TO INCLUDE: SAMPLE PICKUP
CONTAINER DELIVERY, ANALYTICAL SERVICES, AND SAMPLE DISPOSAL.
3. The agreement is needed BECAUSE THE WORK CAN BE HANDLED MOST EXPEDITIOUSLY BY CONTRACT.
4. Period of the agreement is from BOARD APPROVAL to JUNE 30, 1999
5. Anticipated cost is \$64,000.00 (Fixed amount; Monthly rate; Not to exceed)
6. Remarks: CONTRACT \$64,000.00, 7% OVERHEAD, \$4,480.00 TOTAL \$68,480.00
7. Appropriations are budgeted in 991496-3475 P00273 625710 (Index#) 3475 (Subobject)

NOTE: IF APPROPRIATIONS ARE INSUFFICIENT, ATTACH COMPLETED FORM AUD-74

Appropriations are available and have been encumbered.
are not will be

Contract No. C081681 Date 8/18/98

50/110 Subject to 98-99 Final Budget
BPK:rw GARY A. KNUTSON, Auditor - Controller
By Linda T. Chou Deputy.

Proposal reviewed and approved. It is recommended that the Board of Supervisors approve the agreement and authorize the
DIRECTOR OF PUBLIC WORKS to execute the same on behalf of the COUNTY OF SANTA CRUZ

DEPARTMENT OF PUBLIC WORKS (Agency).

County Administrative Officer

Remarks:

(Analyst)

By

Bolue

Date

8-21-98

Agreement approved as to form. Date _____

Distribution:

Bd. of Supv. - White
Auditor-Controller - Blue
County Counsel - Green
Co. Admin. Officer - Canary
Auditor-Controller - Pink
Originating Dept. - Goldenrod

To Orig. Dept. if rejected.

ADM 29 (6/95)

State of California)
County of Santa Cruz) ss

I _____ ex-officio Clerk of the Board of Supervisors of the County of Santa Cruz.

State of California, do hereby certify that the foregoing request for approval of agreement was approved by
said Board of Supervisors as recommended by the County Administrative Officer by an order duly entered
in the minutes of said Board on _____

19 _____

By _____

County Administrative Officer

Deputy Clerk

33

Contract No. _____

INDEPENDENT CONTRACTOR AGREEMENT

THIS CONTRACT is entered into this _____ day of _____, 1998, by and between the COUNTY OF SANTA CRUZ, hereinafter called COUNTY, and SEQUOIA ANALYTICAL hereinafter called CONTRACTOR. The parties agree as follows:

1. DUTIES. CONTRACTOR agrees to exercise special skill to accomplish the following result: PROVIDE ENVIRONMENTAL LABORATORY SERVICES FOR THE COUNTY PUBLIC WORKS DEPARTMENT SOLID WASTE DIVISION. SEE ATTACHMENT 1 FOR SCHEDULE OF SERVICE CHARGES.

2. COMPENSATION. In consideration for CONTRACTOR accomplishing said result, COUNTY agrees to pay CONTRACTOR as follows: PAYMENTS IN ACCORDANCE WITH ATTACHED SCHEDULE OF FEES AND SERVICES FOR DUTIES OUTLINED IN ATTACHMENT 1 OF THIS AGREEMENT NOT TO EXCEED \$64,000.

3. TERM. The term of this contract shall be: FROM BOARD APPROVAL TO JUNE 30, 1999.

4. EARLY TERMINATION. Either party hereto may terminate this contract at any time by giving 30 days written notice to the other party.

5. INDEMNIFICATION FOR DAMAGES, TAXES AND CONTRIBUTIONS. CONTRACTOR shall exonerate, indemnify, defend, and hold harmless COUNTY (which for the purpose of paragraphs 5 and 6 shall include, without limitation, its officers, agents, employees and volunteers) from and against:

A. Any and all claims, demands, losses, damages, defense costs, or liability of any kind or nature which COUNTY may sustain or incur or which may be imposed upon it for injury to or death of persons, or damage to property as a result of, arising out of, or in any manner connected with the CONTRACTOR'S performance under the terms of this Agreement, excepting any liability arising out of the sole negligence of the COUNTY. Such indemnification includes any damage to the person(s), or property(ies) of CONTRACTOR and third persons.

B. Any and all Federal, State and Local taxes, charges, fees, or contributions required to be paid with respect to CONTRACTOR and CONTRACTOR'S officers, employees and agents engaged in the performance of this Agreement (including, without limitation, unemployment insurance, social security and payroll tax withholding).

6. INSURANCE. CONTRACTOR, at its sole cost and expense, for the full term of this Agreement (and any extensions thereof), shall obtain and maintain at a minimum compliance with all of the following insurance coverage(s) and requirements. Such insurance coverage shall be primary coverage as respects COUNTY and any insurance or self-insurance

compliance with all of the following insurance coverage(s) and requirements. Such insurance coverage shall be primary coverage as respects COUNTY and any insurance or self-insurance maintained by County shall be excess of CONTRACTOR'S insurance coverage and shall not contribute to it.

If CONTRACTOR utilizes one or more subcontractors in the performance of this Agreement, CONTRACTOR shall obtain and maintain Independent Contractor's Insurance as to each subcontractor or otherwise provide evidence of insurance coverage for each subcontractor equivalent to that required of CONTRACTOR in this Agreement, unless CONTRACTOR and COUNTY both initial here ____/____.

A. Types of Insurance and Minimum Limits

(1) Worker's Compensation in the minimum statutorily required coverage amounts. This insurance coverage shall not be required if the CONTRACTOR has no employees and certifies to this fact by initialing here ____

(2) Automobile Liability Insurance for each of CONTRACTOR's vehicles used in the performance of this Agreement, including owned, non-owned (e.g. owned by CONTRACTOR's employees), leased or hired vehicles, in the minimum amount of \$500,000 combined single limit per occurrence for bodily injury and property damage. This insurance coverage shall not be required if vehicle use by CONTRACTOR is not a material part of performance of this Agreement and CONTRACTOR and COUNTY both certify to this fact by initialing here ____/____

(3) Comprehensive or Commercial General Liability Insurance coverage in the minimum amount of \$1,000,000 combined single limit, including coverage for: (a) bodily injury, (b) personal injury, (c) broad-form property damage, (d) contractual liability, and (e) cross-liability.

(4) Professional Liability Insurance in the minimum amount of \$1,000,000.00 combined single limit, if, and only if, this Subparagraph is initialed by CONTRACTOR and COUNTY ____/____.

B. Other Insurance Provisions

(1) If any insurance coverage required in this Agreement is provided on a "Claims Made" rather than "Occurrence" form, CONTRACTOR agrees to maintain the required coverage for a period of three (3) years after the expiration of this Agreement (hereinafter "post agreement coverage") and any extensions thereof. CONTRACTOR may maintain the required post agreement coverage by renewal or purchase of prior acts or tail coverage. This provision is contingent upon post agreement coverage being both available and reasonably affordable in relation to the coverage provided during the term of this Agreement. For purposes of interpreting this requirement, a cost not exceeding 100% of the last annual

policy premium during the term of this Agreement in order to purchase prior acts or tail coverage for post agreement coverage shall be deemed to be reasonable.

(2) All required Automobile and Comprehensive or Commercial General Liability Insurance shall be endorsed to contain the following clause:

“The County of Santa Cruz, its officials, employees, agents and volunteers are added as an additional insured as respects the operations and activities of, or on behalf of, the named insured performed under Agreement with the County of Santa Cruz.”

(3) All required insurance policies shall be endorsed to contain the following clause:

“This insurance shall not be canceled until after thirty (30) days prior written notice has been given to:

BRIAN KENNEDY
DEPARTMENT OF PUBLIC WORKS
701 OCEAN STREET
ROOM 410
SANTA CRUZ, CA 95060.

(4) CONTRACTOR agrees to provide its insurance broker(s) with a full copy of these insurance provisions and provide COUNTY on or before the effective date of this Agreement with Certificates of Insurance for all required coverages. All Certificates of Insurance shall be delivered or sent to:

BRIAN KENNEDY
DEPARTMENT OF PUBLIC WORKS
701 OCEAN STREET
ROOM 410
SANTA CRUZ, CA 95060.

7. EQUAL EMPLOYMENT OPPORTUNITY. During and in relation to the performance of this Agreement, CONTRACTOR agrees as follows:

A. The CONTRACTOR shall not discriminate against any employee or applicant for employment because of race, color, religion, national origin, ancestry, physical or mental disability, medical condition (cancer related), marital status, pregnancy, sex, sexual orientation, age (over 18), veteran status or any other non-merit factor unrelated to job duties. Such action shall include, but not be limited to the following: recruitment; advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training (including apprenticeship), employment, upgrading, demotion, transfer. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notice setting forth the provisions of this non-discrimination clause.

B. If this Agreement provides compensation in excess of \$50,000 to CONTRACTOR and if CONTRACTOR employs fifteen (15) or more employees, the following requirements shall apply:

(1) The CONTRACTOR shall, in all solicitations or advertisements for employees placed by or on behalf of the CONTRACTOR, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, national origin, ancestry, physical or mental disability, medical condition (cancer related), marital status, pregnancy, sex, sexual orientation, age (over 18), veteran status, or any other non-merit factor unrelated to job duties. In addition, the CONTRACTOR shall make a good faith effort to consider Minority/Women/Disabled Owned Business Enterprises in CONTRACTOR's solicitation of goods and services. Definitions for Minority/Women/Disabled Business Enterprises are available from the COUNTY General Services Purchasing Division.

(2) The CONTRACTOR shall furnish COUNTY Affirmative Action Office information and reports in the prescribed reporting format (PER 4012) identifying the sex, race, physical or mental disability and job classification of its employees and the names, dates and methods of advertisement and direct solicitation efforts made to subcontract with Minority/Women/Disabled Business Enterprises.

(3) In the event of the CONTRACTOR'S non-compliance with the non-discrimination clauses of this Agreement or with any of the said rules, regulations, or orders said CONTRACTOR may be declared ineligible for further agreements with the COUNTY.

(4) The CONTRACTOR shall cause the foregoing provisions of this Subparagraph 7B. to be inserted in all subcontracts for any work covered under this Agreement by a subcontractor compensated more than \$50,000 and employing more than fifteen (15) employees, provided that the foregoing provisions shall not apply to contracts or subcontracts for standard commercial supplies or raw materials.

8. INDEPENDENT CONTRACTOR STATUS. CONTRACTOR and COUNTY have reviewed and considered the principal test and secondary factors below and agree that CONTRACTOR is an independent contractor and not an employee of COUNTY. CONTRACTOR is responsible for all insurance (workers compensation, unemployment, etc.) and all payroll related taxes. CONTRACTOR is not entitled to any employee benefits. COUNTY agrees that CONTRACTOR shall have the right to control the manner and means of accomplishing the result contracted for herein.

PRINCIPAL TEST: The CONTRACTOR rather than COUNTY has the right to control the manner and means of accomplishing the result contracted for.

SECONDARY FACTORS: (a) The extent of control which, by agreement, COUNTY may exercise over the details of the work is slight rather than substantial; (b) CONTRACTOR is engaged in a distinct occupation or business; (c) In the locality, the work to

be done by CONTRACTOR is usually done by a specialist without supervision, rather than²⁰²
under the direction of an employer; (d) the skill required in the particular occupation is
substantial rather than slight; (e) The CONTRACTOR rather than the COUNTY supplies the
instrumentalities, tools and work place; (f) The length of time for which CONTRACTOR is
engaged is of limited duration rather than indefinite; (g) The method of payment of
CONTRACTOR is by the job rather than by the time; (h) The work is part of a special or
permissive activity, program, or project, rather than part of the regular business of COUNTY;
(i) CONTRACTOR and COUNTY believe they are creating an independent contractor
relationship rather than an employer-employee relationship; and (j) The COUNTY conducts
public business.

It is recognized that it is not necessary that all secondary factors support creation of an
independent contractor relationship, but rather that overall there are significant secondary
factors which indicate that CONTRACTOR is an independent contractor.

By their signatures to this Agreement, each of the undersigned certifies that it is his or
her considered judgment that the CONTRACTOR engaged under this Agreement is in fact an
independent contractor.

9. CONTRACTOR represents that its operations are in compliance with applicable
County planning, environmental and other laws or regulations.

10. CONTRACTOR is responsible to pay prevailing wages and maintain records as
required by Labor Code Section 1770 and following.

11. NONASSIGNMENT. CONTRACTOR shall not assign this agreement without
the prior written consent of the COUNTY.

12. RETENTION AND AUDIT OF RECORDS. CONTRACTOR shall
retain records pertinent to this Agreement for a period of not less than five (5) years after final
payment under this Agreement or until a final audit report is accepted by COUNTY, whichever
occurs first. CONTRACTOR hereby agrees to be subject to the examination and audit by the
Santa Cruz County Auditor-Controller, the Auditor General of the State of California, or the
designee of either for a period of five (5) years after final payment under this Agreement.

13. PRESENTATION OF CLAIMS. Presentation and processing of any or all
claims arising out of or related to this Agreement shall be made in accordance with the
provisions contained in Chapter 1.05 of the Santa Cruz County Code, which by this reference is
incorporated herein.

14. ATTACHMENTS. This Agreement includes the following attachments:
SCHEDULE OF CHARGES.

IN WITNESS WHEREOF, the parties hereto have set their hands the day and year first above written.

COUNTY OF SANTA CRUZ

CONTRACTOR
SEQUOIA ANALYTICAL

By: _____
Director of Public Works

By: 

Address: 1455 MC DOWELL
BOULEVARD NORTH
SUITE D
PETALUMA, CA 94928

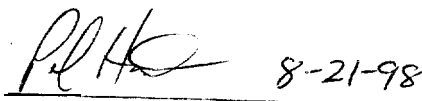
Telephone: 707 792 1865

APPROVED AS TO FORM:

By:  8-19-98
Chief Assistant County Counsel

DISTRIBUTION: Auditor-Controller
Contractor
Public Works

BPK:mg

 8-21-98
Approved as to insurance

SM

CERTIFICATE OF LIABILITY INSURANCE

PAGE 1 OF 2

DATE (MM/DD/YY)
10-MAR-1997

New cents on the way!

Corroon Corporation of Minnesota
1600
South Sixth Street
Minneapolis MN 55402-1436
(612) 333-3182

17824

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

COMPANIES AFFORDING COVERAGE

COMPANY Zurich Insurance Company

A

COMPANY Zurich Insurance Company

B

COMPANY

C

COMPANY

D

Merry Cravens
INSURED

Pace Analytical Services, Inc.
1710 Douglas Drive
Golden Valley MN 55422

COVERAGES

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN. THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS

C O LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A	GENERAL LIABILITY	CP0825835301	01-JAN-1997	01-JAN-1998	GENERAL AGGREGATE \$ 2,000,000 PRODUCTS-COMP/OP AGG \$ PERSONAL & ADV INJURY \$ 1,000,000 EACH OCCURRENCE \$ 1,000,000 FIRE DAMAGE (Any one fire) \$ 1,000,000 MED EXP (Any one person) \$ 10,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR OWNERS & CONTRACTOR'S PROT				
A	AUTOMOBILE LIABILITY	BAP825835401	01-JAN-1997	01-JAN-1998	COMBINED SINGLE LIMIT \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE \$
	<input checked="" type="checkbox"/> ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS				
	CAR GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT \$ OTHER THAN AUTO ONLY: \$ EACH ACCIDENT \$ AGGREGATE \$
	<input type="checkbox"/> ANY AUTO				
A	EXCESS LIABILITY	CC825835601	01-JAN-1997	01-JAN-1998	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
	<input checked="" type="checkbox"/> UMBRELLA FORM OTHER THAN UMBRELLA FORM				
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	WC827406300	01-JAN-1997	01-JAN-1998	<input checked="" type="checkbox"/> IWC STATUTORY LIMITS <input type="checkbox"/> OTHER EL EACH ACCIDENT \$ 1,000,000 EL DISEASE-POLICY LIMIT \$ 1,000,000 EL DISEASE-EA EMPLOYEE \$ 1,000,000
	THE PROPRIETOR/ PARTNERS/EXECUTIVE OFFICERS ARE: <input type="checkbox"/> INCL <input type="checkbox"/> EXCL				
B	OTHER Texas Automobile	TAP827407000	01-JAN-1997	01-JAN-1998	\$1,000,000 Combined Single Limit

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/SPECIAL ITEMS

Employee officers/owners are included on statutory worker's compensation coverage. Non-employee owners are excluded from statutory worker's compensation coverage.

CERTIFICATE HOLDER

County of Santa Cruz
Public Works Dept.
Attn: Nicki - Actg
701 Ocean St., Room 410

San Jose, CA 95060

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE COMPANY, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

W. L. Fisher

33

(1/95) ALL INES

© ACORD CORPORATION 1988

CERTIFICATE OF INSURANCE

ISSUED DATE (MM/DD/YY)

PAGE 2 OF 2

0-MAR-1997

CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND DOES NOT CONFER ANY RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

RED

17824

PRODUCER

Willis Corroon Corporation of Yinnerota
200 South Sixth Street
Suite 1600
Minneapolis MN 55402-1436
(612) 333-3182

205

Merry Cravens

Pace Analytical Services, Inc.
1710 Douglas Drive
Golden Valley MN 55422

COVERAGES

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS MAY HAVE BEEN REDUCED BY PAID CLAIMS.

TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
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Contractors Professional 8192108

01/01/97 01/01/98

Issuing Carrier: AIG/American International Specialty Lines Ins.Co.

Claims Made

Combined Single Limit/Each Occurrence \$5,000,000

Combined Single Limit/Aggregate \$5,000,000

CERTIFICATE HOLDER

County of Santa Cruz
Public Works Dept.
Attn: Nicki - Actg
701 Ocean St., Room 410
Santa Cruz CA 95060

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE COMPANY, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

W. L. Fisher



ATTACHMENT I- APPROXIMATE ANNUAL REQUIREMENTS

206

ANALYSIS	EPA METHOD	EST. ANNUAL REQUIREMENT	STANDARD PRICE (EA.)	DISCOUNT PRICE (EA.)
VOLATILE ORGANICS***	8260	125	110.00	110.00
GC/MS VOCs IN AIR	TO-14*	5	120.00	120.00
PHENOLS	420.1/420.2	55	26.00	26.00
OIL AND GREASE	413.2	35	55.00	55.00
TOTAL SUSPENDED SOLIDS	160.2	35	10.00	10.00
TOTAL SETTLEABLE SOLIDS	160.5	10	7.00	7.00
TOTAL DISSOLVED SOLIDS	160.1	55	10.00	10.00
COLOR	110.2	15	7.00	7.00
TURBIDITY	181.1 **	15	11.00	11.00
CHLORIDE	300.0	95	10.00	10.00
NITRATE AS NITROGEN	300.0	125	10.00	10.00
TOTAL KJELDAHL NITROGEN	351.4	55	20.00	20.00
SULFATE	300.0	70	10.00	10.00
BIOCHEMICAL OXYGEN DEMAN	405.1	25	22.00	22.00
CHEMICAL OXYGEN DEMAND	410.4	125	16.00	16.00
ARSENIC	200.7	25	8.00	8.00
CADMIUM	200.7	45	8.00	8.00
CHROMIUM	200.7	30	8.00	8.00
COPPER	200.7	30	8.00	8.00
CYANIDE	335.2/335.4	25	22.00	22.00
IRON	200.7	80	8.00	8.00
LEAD	239.2	85	12.00	12.00
MANGANESE	200.7	75	8.00	8.00
MERCURY	245.1	5	18.00	18.00
NICKEL	200.7	30	8.00	8.00
SILVER	200.7	25	8.00	8.00
THALLIUM	200.7	0	8.00	8.00
ZINC	200.7	30	8.00	8.00

* GC/MS VOCs in Air will be analyzed by EPA 8260, modified for the use of Tedlar bags.

Should TO-14 be required, the analysis will be subcontracted @ \$220/sample.

** Turbidity will be analyzed by EPA 180.1.

*** Price quoted is for Volatile Organics by EPA 8260.

The discount price is offered to the County of Santa Cruz for all samples during the contract period, regardless of the number of samples received at any one time.

