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## **County of Santa Cruz**

#### REDEVELOPMENTAGENCY

701 OCEAN STREET, ROOM 510, SANTA CRUZ, CA 950604000 (831) 454-2280 FAX: (831) 454-3420 TDD: (831) 454-2123 TOM BURNS. AGENCY ADMINISTRATOR

February 28, 2002

Agenda: March 12, 2002

Board of Directors County of Santa Cruz Redevelopment Agency 701 Ocean Street Santa Cruz, CA 95060

#### Security Deposit / Last Month's Rent Guarantee Program

Dear Members of the Board:

The purpose of this letter is to recommend a change in the Agency sponsored Security Deposit / Last Month's Rent Guarantee Program guidelines to expand the program's reach and effectiveness, and to recommend that additional funds be allocated to this program for the remainder of this fiscal year to meet unexpected demand.

#### **Background and Program Success**

The Security Deposit / Last Month's Rent Guarantee Program has been highly successful since its inception in April of 1999 as administered by the Housing Authority of the County of Santa Cruz. Thus far, 168 security deposit grants, along with 7 last month's rent guarantees, have been issued to eligible low income tenants throughout the unincorporated County area totaling over \$193,000 in Agency funds. The original goal of assisting households which can afford to pay monthly rent but do not have sufficient savings for deposits and may be living in transitional, substandard or overcrowded housing, has been substantially fulfilled by this program.

#### **Current Program Guidelines**

Under the program's current guidelines, security deposits are issued to tenants as loans that become one-time grants at the rate of 1/12 of the deposit amount per month over the first year of occupancy. Security deposits cannot exceed one month's rent and tenants' excess liquid assets, if any, must be utilized first, thus conserving program funds. This form of assistance encourages tenants to keep their units in good condition and to give 30-days notice to landlords to get their deposits back. Tenants can then reuse grant funds for the deposits on their next rental unit.

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#### **Unexpected Demand**

In the past year the demand for security deposits, as well as their average dollar amount, have increased substantially. Demand has increased most notably because in its third year of operation the program is more widely accepted by landlords and more well known and utilized by tenants. In addition, late last year there were unusually few rental units available, which left tenants with minimal bargaining power to negotiate reduced deposits. Along with increased demand, individual security deposit amounts have gone up due to higher rents which have increased by more than 25% in the last two years according to a recent survey by the UCSC Rentals Office. As a result of these conditions, program funds under the current contract have been exhausted, leaving no capacity for grants for the remainder of this fiscal year.

### **Proposed Solution**

To provide ongoing program benefits that may meet increased demand now and into the future, we recommend one program change: That security deposit grants be limited to a maximum of \$1,000 rather than the monthly rent amount. Additionally, we are recommendingthat the Housing Authority's annual contract be increased for the remainder of this fiscal year only by \$30,000. This augmentation would increase the amount for security deposits, not for administrative costs.

After consulting with Housing Authority staff and other local private property managers, we are confident that a great majority of landlords will continue to participate in the program because a \$1,000 cash deposit is sufficient insurance against most property damage. In addition, a \$1,000 cash grant to tenants upon vacancy will continue to encourage them to keep their units in good condition and give 30-day notices to landlords.

While we are recommending that the program's allocation be increased for the remainder of this fiscal year, we feel that it should not be increased next year. The rental market has stabilized recently with level or reduced rents and a greater inventory of available units. Given a normal rental market and a \$1,000 cap on security deposits, we feel that the program's original annual allocation of \$70,000 should be sufficient to provide ongoing and year round program benefits in future years.

#### **Summary and Recommendation**

The Security Deposit / Last Month's Rent Guarantee Program has been very successful for the last three years. Recently, however, due to increased demand for security deposits and well as increases in individual grant amounts, program funds have been entirely exhausted. To continue to provide security deposit assistance to eligible households, and to spread funds throughout the fiscal year, we recommend that security deposit grants be limited to a maximum of \$1,000 and that this year's program funding be increased by \$30,000. Funds are available in the Agency's current fiscal year's appropriations.

It is therefore RECOMMENDED that your Board, as the Board of Directors for the Redevelopment Agency, take the following actions:

- 1. Approve revisions to the Security Deposit / Last Month's Rent Guarantee Program to cap individual security deposit grants to \$1,000; and
- 2. Authorize the Agency Administrator to sign a one-time contract amendment with the Housing Authority of the County of Santa Cruz increasing the current contract amount by \$30,000 (Attachment 1).

Very*t*rally yours,

Tom Burns

Redevelopment Agency Administrator

TB:RMcB

**RECOMMENDED:** 

Susan A. Mauriello

Redevelopment Agency Director

Attachments

cc. RDA

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CONTRACT NO. 11804

#### **AMENDMENT 6 TO AGREEMENT**

The parties hereto agree to amend that certain Agreement dated February 24, 1999; and amended June 24, 1999; June 1,2000; September 19,2000; January 23,2001 and August 14,2001 by and between the COUNTY OF SANTA CRUZ REDEVELOPMENT AGENCY and Housing Authority of Santa Cruz County as follows:

1. Increase the contract by \$30,000.00 for a total annual compensation through June 30, 2002 not to exceed the sum of \$100,000.00.

All other provisions of said Agreement shall remain the same.

	COUNTY OF SANTA CRUZ REDEVELOPMENT AGENCY
Dated:	ByAgency Administrator
Dated:	Housing Authority of Santa Cruz County  2 160 <b>4</b> 1st Avenue Capitola, CA 95010 Telephone: 464-0170 FAX:
Approved as to form:	
County Counsel	

County Administrative Officer

Auditor-Controller County Counsel Redevelopment Contractor

DISTRIBUTION:

# COUNTY OF SANTA CRUE REQUEST FOR APPROVAL OF AGREEMENT

то:	Board of Supervisors County Administrative Office Auditor Controller	FROM:	REDE	ELOPMENT		(Depar	tment)			
		BY:	Clonatura ce	Vant	(Signations/revenues are ava	nature) <u>1 1/01</u>	_(Date)			
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The 3d	oard of Supervisors is herel	by requested t	o approve the	attached agre	ement and authorize	e the execution of same	<b>.</b> .			
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3. Pe	riod of the agreement is fro	om <u>July</u>	1, 2000		to <u></u> une	30, 2002				
4. /\n	4. Anticipated Cost is \$ 30,000.00									
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	osal and accounting detail	reviewed and	approved. It is	recommende	ed that the Board of	Supervisors approve th	e agreement and	authorize		
$-A\bar{g}$	ency Administrate	r	([	Dept/Agency I	lead) to execute on	behalf of the Coun	ty of Santa	Cruz		
<u> </u>	development Agenc	y.					(Departmen	it/Agency)		
Date	and the state of t			E	y: County Adminis	trative Office				
Auditor Controller – Canary Auditor-Controller – Pink Department – Gold			State of California  County of Santa Cruz  I ex-officio Clerk of the Board of Supervisors of the County of Santa Cruz,  State of California, do hereby certify that the foregoing request for approval of agreement was approved by said Board of Supervisors as recommended by the County Administrative Office by an order duly entered in the minutes of said Board on							
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