



0209

County of Santa Cruz

DEPARTMENT OF PUBLIC WORKS

701 OCEAN STREET, ROOM 410, SANTA CRUZ, CA 95060-4070
(831) 454-2160 FAX (831) 454-2385 TDD (831) 454-2123

THOMAS L. BOLICH
DIRECTOR OF PUBLIC WORKS

AGENDA: MARCH 19,2002

March 7,2002

SANTA CRUZ COUNTY BOARD OF SUPERVISORS

701 Ocean Street
Santa Cruz, California 95060

SUBJECT: CALIFORNIA GREY BEARS RECYCLING SERVICES

Members of the Board:

As you know, the County contracts with the California Grey Bears to operate the drop-off recycling center at the County's Buena Vista Landfill. This arrangement is working very well for both parties. The County is seeing over four thousand tons of materials diverted annually from landfill disposal and returned to the economy. Through sales revenues (which are shared 50:50 with the County), the Grey Bears are able to generate income for their primary activity, food redistribution for seniors.

On May 2, 2000, your Board approved a separate agreement with the California Grey Bears to improve the recycling processing capability at their property on Chanticleer Avenue and to increase their collection of recyclables from both the business community and the general public. The agreement provided \$150,000 for capital improvements to the Grey Bears' Chanticleer site (notably equipment, drainage and wiring). In exchange, the Grey Bears agreed to accept at their Chanticleer recycling center, the entire spectrum of materials that are collected curbside. This includes new collection of tin cans, junk mail and other mixed waste paper, and all types of plastic containers.

These improvements have helped to create a full spectrum public drop-off recycling service in the mid-county, similar to County-sponsored services provided at the Buena Vista Landfill, and in the San Lorenzo Valley, the Ben Lomond Transfer Station by the Valley Women's Club. Furthermore, with these improvements the Grey Bears have increased their ability to process materials collected through their business collection service, such as cardboard and office paper. All of these services are funded through the County Service Area (CSA) 9C Solid Waste and Recycling Budget and directly benefit both unincorporated residents and businesses and the County in meeting its state-mandated landfill disposal diversion requirements.

However, as your Board is aware, the business of recycling is subject to the vagaries of the market place, as any business is, and for the past 18 months, the recycling commodity market has been very poor. Materials that sold for \$80 per ton in 2000 now sell for \$20 per ton; some materials now have zero value. The effect of this has been a precipitous drop in sales revenue for the Grey Bears, such that, over the last half of 2001, their recycling-related operating expenses exceeded their revenues by \$30,010. Public Works believes that it is in the community's best interest that the Grey Bears not carry this financial burden, as it endangers both the Grey Bears' recycling operations and their other community programs, as well as potentially impacting the County's waste diversion efforts.

Accordingly, we have attached for your Board's consideration, a one-year contract with the California Grey Bears in the not to exceed amount of \$70,000 to cover their net costs in operating the Chanticleer Avenue drop-off recycling center for the period July 2001 through June 30, 2002. Funds are available in the CSA 9C budget. For your information, we have also attached the Grey Bears' Profit/Loss Statement for Chanticleer Recycling for the same period.

The proposed agreement is structured to provide for retroactive payment of \$30,010 for the six-month period July 1, 2001, through December 31, 2001. The contract also contains provision for a County audit of the Grey Bears and for establishing a revenue sharing arrangement to be effective in the 2002/03 fiscal year, which would enable the County to recoup some of its outlay when market prices are stronger.

The recycling operation at the Ben Lomond Transfer Station is also experiencing cost overruns due to lowered commodity values and increased transportation costs. Public Works is preparing an analysis of this operation and will bring a report to your Board next month.

It is therefore recommended that the Board of Supervisors take the following action:

1. Approve the attached independent contractor agreement with the California Grey Bears in the amount of \$70,000 for recycling services and authorize the Director of Public Works to sign the agreement on behalf of the County.
2. Authorize a retroactive payment in the amount of \$30,010 for the six-month period July 1, 2001, through December 31, 2001, and retroactive payments for the months of January and February 2002, as provided in the agreement.

Yours truly,



THOMAS L. BOLICH
Director of Public Works

DdG:bbs
Attachments

RECOMMENDED FOR APPROVAL:



County Administrative Officer
Copy to: California Grey Bears
Auditor-Controller
Public Works Department

INDEPENDENT CONTRACTOR AGREEMENT

THIS CONTRACT is entered into this 12th day of March 2002, by and between the COUNTY OF SANTA CRUZ, hereinafter called COUNTY, and CALIFORNIA GREY BEARS, hereinafter called CONTRACTOR. The parties agree as follows:

1. DUTIES. CONTRACTOR agrees to exercise special skill to accomplish the following result: Operation of drop-off recycling center at 2710 Chanticleer Avenue, Santa Cruz in conformance with Scope of Work, Exhibit "A"

2. COMPENSATION. In consideration for CONTRACTOR accomplishing said result, COUNTY agrees to pay CONTRACTOR as follows: Not to exceed the amount of \$70,000 in conformance with Scope of Work, Exhibit "A."

3. TERM. The term of this contract shall be: July 1, 2001, through June 30, 2002.

4. EARLY TERMINATION. Either party hereto may terminate this contract at any time by giving 30 days written notice to the other party.

5. INDEMNIFICATION FOR DAMAGES, TAXES AND CONTRIBUTIONS. CONTRACTOR shall exonerate, indemnify, defend, and hold harmless COUNTY (which for the purpose of paragraphs 5 and 6 shall include, without limitation, its officers, agents, employees and volunteers) from and against:

A. Any and all claims, demands, losses, damages, defense costs, or liability of any kind or nature which COUNTY may sustain or incur or which may be imposed upon it for injury to or death of persons, or damage to property as a result of, arising out of, or in any manner connected with the CONTRACTOR'S performance under the terms of this Agreement, excepting any liability arising out of the sole negligence of the COUNTY. Such indemnification includes any damage to the person(s), or property(ies) of CONTRACTOR and third persons.

B. Any and all Federal, State and Local taxes, charges, fees, or contributions required to be paid with respect to CONTRACTOR and CONTRACTOR'S officers, employees and agents engaged in the performance of this Agreement (including, without limitation, unemployment insurance, social security and payroll tax withholding).

6. INSURANCE. CONTRACTOR, at its sole cost and expense, for the full term of this Agreement (and any extensions thereof), shall obtain and maintain at a minimum compliance with all of the following insurance coverage(s) and requirements. Such insurance coverage shall be primary coverage as respects COUNTY and any insurance or self-insurance maintained by County shall be excess of CONTRACTOR'S insurance coverage and shall not contribute to it

If CONTRACTOR utilizes one or more subcontractors in the performance of this Agreement, CONTRACTOR shall obtain and maintain Independent Contractor's Insurance as to each subcontractor or otherwise provide evidence of insurance coverage for each

subcontractor equivalent to that required of CONTRACTOR in this Agreement, unless
CONTRACTOR and COUNTY both initial here _____ / _____

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A. Types of Insurance and Minimum Limits

(1) Worker's Compensation in the minimum statutorily required coverage amounts. This insurance coverage shall not be required if the CONTRACTOR has no employees and certifies to this fact by initialing here _____

(2) Automobile Liability Insurance for each of CONTRACTOR's vehicles used in the performance of this Agreement, including owned, non-owned (e.g. owned by CONTRACTOR's employees), leased or hired vehicles, in the minimum amount of \$500,000 combined single limit per occurrence for bodily injury and property damage. This insurance coverage shall not be required if vehicle use by CONTRACTOR is not a material part of performance of this Agreement and CONTRACTOR and COUNTY both certify to this fact by initialing here _____ / _____.

(3) Comprehensive or Commercial General Liability Insurance coverage in the minimum amount of \$1,000,000 combined single limit, including coverage for: (a) bodily injury, (b) personal injury, (c) broad-form property damage, (d) contractual liability, and (e) cross-liability.

(4) Professional Liability Insurance in the minimum amount of \$1,000,000.00 combined single limit, if, and only if, this Subparagraph is initialed by CONTRACTOR and COUNTY _____ / _____.

B. Other Insurance Provisions

(1) If any insurance coverage required in this Agreement is provided on a "Claims Made" rather than "Occurrence" form, CONTRACTOR agrees to maintain the required coverage for a period of three (3) years after the expiration of this Agreement (hereinafter "post agreement coverage") and any extensions thereof. CONTRACTOR may maintain the required post agreement coverage by renewal or purchase of prior acts or tail coverage. This provision is contingent upon post agreement coverage being both available and reasonably affordable in relation to the coverage provided during the term of this Agreement. For purposes of interpreting this requirement, a cost not exceeding 100% of the last annual policy premium during the term of this Agreement in order to purchase prior acts or tail coverage for post agreement coverage shall be deemed to be reasonable.

(2) All required Automobile and Comprehensive or Commercial General Liability Insurance shall be endorsed to contain the following clause:

"The County of Santa Cruz, its officials, employees, agents and volunteers are added as an additional insured as respects the operations and activities of, or on behalf of, the named insured performed under Agreement with the County of Santa Cruz."

(3) All required insurance policies shall be endorsed to contain the following clause:

"This insurance shall not be canceled until after thirty (30) days prior written notice has been given to: 0213

DAN DE GRASSI
DEPARTMENT OF PUBLIC WORKS
701 OCEAN STREET, ROOM 410
SANTA CRUZ, CA 95060"

(4) CONTRACTOR agrees to provide its insurance broker(s) with a full copy of these insurance provisions and provide COUNTY on or before the effective date of this Agreement with Certificates of Insurance for all required coverages. All Certificates of Insurance shall be delivered or sent to:

DAN DE GRASSI
DEPARTMENT OF PUBLIC WORKS
701 OCEAN STREET, ROOM 410
SANTA CRUZ, CA 95060

7. EQUAL EMPLOYMENT OPPORTUNITY. During and in relation to the performance of this Agreement, CONTRACTOR agrees as follows:

A. The CONTRACTOR shall not discriminate against any employee or applicant for employment because of race, color, religion, national origin, ancestry, physical or mental disability, medical condition (cancer related), marital status, pregnancy, sex, sexual orientation, age (over 18), veteran status or any other non-merit factor unrelated to job duties. Such action shall include, but not be limited to the following: recruitment; advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training (including apprenticeship), employment, upgrading, demotion, transfer. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notice setting forth the provisions of this non-discrimination clause.

B. If this Agreement provides compensation in excess of \$50,000 to CONTRACTOR and if CONTRACTOR employs fifteen (15) or more employees, the following requirements shall apply:

(1) The CONTRACTOR shall, in all solicitations or advertisements for employees placed by or on behalf of the CONTRACTOR, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, national origin, ancestry, physical or mental disability, medical condition (cancer related), marital status, pregnancy, sex, sexual orientation, age (over 18), veteran status, or any other non-merit factor unrelated to job duties. In addition, the CONTRACTOR shall make a good faith effort to consider Minority/Women/Disabled Owned Business Enterprises in CONTRACTOR's solicitation of goods and services. Definitions for Minority/Women/Disabled Business Enterprises are available from the COUNTY General Services Purchasing Division.

(2) The CONTRACTOR shall furnish COUNTY Equal Employment Opportunity Office information and reports in the prescribed reporting format (PER 4012) identifying the sex, race, physical or mental disability and job classification of its employees and the names, dates and methods of advertisement and direct solicitation efforts made to subcontract with Minority/Women/Disabled Business Enterprises.

(3) In the event of the CONTRACTOR'S non-compliance with the non-discrimination clauses of this Agreement or with any of the said rules, regulations, or orders said CONTRACTOR may be declared ineligible for further agreements with the COUNTY.

(4) The CONTRACTOR shall cause the foregoing provisions of this Subparagraph 7B. to be inserted in all subcontracts for any work covered under this Agreement by a subcontractor compensated more than \$50,000 and employing more than fifteen (15) employees, provided that the foregoing provisions shall not apply to contracts or subcontracts for standard commercial supplies or raw materials.

8. INDEPENDENT CONTRACTOR STATUS. CONTRACTOR and COUNTY have reviewed and considered the principal test and secondary factors below and agree that CONTRACTOR is an independent contractor and not an employee of COUNTY. CONTRACTOR is responsible for all insurance (workers compensation, unemployment, etc.) and all payroll related taxes. CONTRACTOR is not entitled to any employee benefits. COUNTY agrees that CONTRACTOR shall have the right to control the manner and means of accomplishing the result contracted for herein.

PRINCIPAL TEST: The CONTRACTOR rather than COUNTY has the right to control the manner and means of accomplishing the result contracted for.

SECONDARY FACTORS: (a) The extent of control which, by agreement, COUNTY may exercise over the details of the work is slight rather than substantial; (b) CONTRACTOR is engaged in a distinct occupation or business; (c) In the locality, the work to be done by CONTRACTOR is usually done by a specialist without supervision, rather than under the direction of an employer; (d) the skill required in the particular occupation is substantial rather than slight; (e) The CONTRACTOR rather than the COUNTY supplies the instrumentalities, tools and work place; (f) The length of time for which CONTRACTOR is engaged is of limited duration rather than indefinite; (g) The method of payment of CONTRACTOR is by the job rather than by the time; (h) The work is part of a special or permissive activity, program, or project, rather than part of the regular business of COUNTY; (i) CONTRACTOR and COUNTY believe they are creating an independent contractor relationship rather than an employer-employee relationship; and (j) The COUNTY conducts public business.

It is recognized that it is not necessary that all secondary factors support creation of an independent contractor relationship, but rather that overall there are significant secondary factors which indicate that CONTRACTOR is an independent contractor.

By their signatures to this Agreement, each of the undersigned certifies that it is his or her considered judgment that the CONTRACTOR engaged under this Agreement is in fact an independent contractor.

9. CONTRACTOR represents that its operations are in compliance with applicable County planning, environmental and other laws or regulations.

10. CONTRACTOR is responsible to pay prevailing wages and maintain records as required by Labor Code Section 1770 and following.

11. NONASSIGNMENT. CONTRACTOR shall not assign this agreement without the prior written consent of the COUNTY.

0215

12. RETENTION AND AUDIT OF RECORDS. CONTRACTOR shall retain records pertinent to this Agreement for a period of not less than five (5) years after final payment under this Agreement or until a final audit report is accepted by COUNTY, whichever occurs first. CONTRACTOR hereby agrees to be subject to the examination and audit by the Santa Cruz County Auditor-Controller, the Auditor General of the State of California, or the designee of either for a period of five (5) years after final payment under this Agreement.

13. PRESENTATION OF CLAIMS. Presentation and processing of any or all claims arising out of or related to this Agreement shall be made in accordance with the provisions contained in Chapter 1.05 of the Santa Cruz County Code, which by this reference is incorporated herein.

14. ACKNOWLEDGMENT. CONTRACTOR shall acknowledge in all reports and literature that the Santa Cruz County Board of Supervisors has provided funding to the CONTRACTOR.

15. ATTACHMENTS. This Agreement includes the following attachments: Exhibit "A", Scope of Work.

IN WITNESS WHEREOF, the parties hereto have set their hands the day and year first above written.

COUNTY OF SANTA CRUZ

CONTRACTOR
CALIFORNIA GREY BEARS

By: _____
Director of Public Works

By: Hunda Mencia

Address: 2710 Chanticleer Avenue
Santa Cruz, CA 95065

Telephone: (831)479-1055

APPROVED AS TO FORM:

FAX: 831-479-8465

By: Mula 3-7-02
Assistant County Counsel

E-MAIL greybears@earthlink.net

DISTRIBUTION: Auditor-Controller
Contractor
Public Works

DdG:bbs

cgbb.wpd

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EXHIBIT 'A'

SCOPE OF WORK

CALIFORNIA GREY BEARS
CHANTICLEER AVENUE DROP-OFF RECYCLING CENTER

I. RECYCLING SERVICES**A. Provide Public Drop-off Recycle Services at Chanticleer Site**

Grey Bears shall provide to the public drop-off recycling service for the same variety of materials that are collected through the County's curbside recycling program, operated by the County's franchised refuse collection service provider. The Grey Bears shall establish hours of operation and rules for materials acceptance in consultation with the County.

B. Accept Specified Materials

For the duration of this Agreement, the California Grey Bears shall accept the materials listed below, provided they are presented in a clean and separated manner.

1. Newspaper
2. Cardboard
3. Mixed Waste Paper (as defined in County Franchise Agreement)
4. Magazines
5. Old Telephone Directories
6. Aluminum cans, foil, pie plates
7. Tin and bi-metal cans
8. Glass bottles and jars
9. Rigid Plastic Containers, #1-#7
10. Milk and Juice cartons and aseptic packages

C. Materials Processing; and Marketing

The Grey Bears shall process and market all materials collected. The Grey Bears shall not dispose in any landfill any material listed above which it collects at the Chanticleer Avenue site without prior approval of the County.

II. TERM

Term of this Agreement shall be through June 30, 2002

III. COMPENSATION

A. County shall pay to the California Grey Bears for the net cost of providing the services described herein a not-to-exceed amount of \$70,000.00.

B. As retroactive compensation for the net cost to provide these services for the period of July 1, 2001 through December 31, 2001, the County of Santa Cruz will pay to the California Grey Bears an amount not to exceed \$30,010.00, *(included in the \$70,000).*

C. Compensation for services provided from January 1, 2002 through June 30, 2002 shall be on the basis of invoices submitted monthly to the Santa Cruz County Department of Public Works for services provided and accompanied by:

1. Monthly performance and market reports described in V.A. and C., below.
2. A Profit/Loss Statement for the month, in a format to be approved in advance by the County. Final payment shall be subject to an audit by the County Auditor.

The first such payment shall be made upon receipt of the following:

1. Information Necessary to Establish a Long-Term Funding Mechanism
 - a. A Profit/Loss Statement for Chanticleer Recycling for the Period January 2001 through June 2001 and for the Calendar Year 2000.
 - b. A Profit/Loss Statement covering the periods Calendar Year 2000 and 2001 for Grey Bears, SCRAP and SCOR.
2. Compliance with Conditions of County Contract 92083
 - a. A UCC-1 Lien for the horizontal baler purchased with County funds provided by County Contract 92083.

IV. REVENUE SHARING

Grey Bears and County agree to meet prior to June 30, 2002 to establish a long-term compensation structure that incorporates sharing of revenue received by the Grey Bears from sales of recyclable materials collected under any subsequent Agreement for the services described herein.

V. REPORTING

A. Grey Bears shall report monthly for each material the quantity received, the quantity sold, the buyer, the unit price paid, the total sales amount received, transportation charges, the quantity not sold, the reason not sold and the disposition of material not sold.

B. Grey Bears shall track the market value and processing cost for each individual material listed in Section I., above, that it receives at Chanticleer Avenue, processes and markets or otherwise disposes. Said numbers shall be reported to the County quarterly. Grey Bears and County shall mutually agree on methodology to identify market value and processing cost.

C. Grey Bears shall separately record and report monthly the market value, payment received and processing cost for each individual recyclable material NOT listed in Section I., above, that it collects and or receives at Chanticleer Avenue.



CALIFORNIA GREY BEARS, INC.

2710 Chanticleer Avenue • Santa Cruz, CA 95065-1812 • (831) 479-1055 • Fax (831) 479-8465

PROFIT & LOSS FROM JULY 01 – DECEMBER 01

Notes:

1. Processing Fee SCRAP is a reimbursement account. This money is received every month from SCRAP to assist us paying our expenses. We charge SCRAP a specified amount approved by the Board of Directors for such things as telephone, utilities, baler usage, propane, etc.
2. I have included the weight and price of the commodities sold for all except for Plastic #2 - #7 (which includes plastic film).
3. To read these lines follow the example below:

6.97 T @ \$27 / T less shipping \$660 (165x4) means

6.97 Tons sold at \$27 per ton less shipping costs of \$660 (\$165 shipping charge x 4 shipments)
4. **All** sales are recorded when funds are received not when sales are shipped.
5. If you have any further questions regarding the financials, please feel free to contact me at (831)479-1055 or email blemasters@greybears.org.

Kind Regards,

Bonnie LeMasters
Accountant

Jan 25, 2002

8:32 am

California Grey Bears, Inc.

Income Statement

(Department Number 2: Recycling)

02 19

1 Month Ended July 31, 2001

Income

Recycling Sales

Processing Fee SCRAP	\$5,082
Glass	476
Glass Redemption	2315
Newspaper - Rolled	1,016
OCC - Cardboard	2,750
Plastic # 1	1,446

Reimbursement for use of property, machines, etc.
 2 shipments: 3.41 T brown, 3.94 T green, 8.6 T clear
 & 2.25 T brown, 2.53 T green, 5.67 T clear
 5.08 Tons
 50 Tons
 2 shipments: 1132.55lbs & 1546lbs @ .54/lb

TOTAL Income	13,085
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Expenses

Financing Expense

Yale Forklift Lease	526
Copier Lease	53
Baler Interest- Loan 1	79
New Baler Interest- Loan 5	852
Mortgage Interest Lot 2	590
Mortgage Interest Lot 3	1,473
Line of Credit Interest	75

TOTAL Financing Expenses	3,649
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Other Expenses

Dues & Subscriptions	94
Equipment Repair	2,235
Propane	235
Insurance	672
Office Supplies	36
Payroll & Salary	7,250
Payroll Tax Expense	563
Medical Insurance	1,179
Dental Insurance	203
TSA & Pensions	62
Workers Comp Insurance	1,232
SCRAP Payroll Reimbursed	800
Ground Maintenance	40
Computer Supplies	29
General Supplies	118
Electric	442
Telephone	91
Gas & Oil	138

TOTAL Other Repair	15,419
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TOTAL Expenses	19,068
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*.**** OPERATING PROFIT	(\$5,983)
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Jan 25,2002

8:35 am

California Grey Bears, Inc.

Income Statement

(Department Number 2: Recycling)

0220

1 Month Ended August 31, 2001

Income

Processing Fee SCRAP	\$5,082	Reimbursement for use of property, machines, etc.
Aluminum Cans	617	588 lbs @ 1.05/lb
Glass	56	2 shipments: 2.32 T of brown, 5.05 T of green &
Glass Redemption	1,340	2.70 T of brown, 5.21 T of green
Magazines	374	68.18 T @ \$20 less shipping charge of \$990 (165x6)
Newspaper - Bulk	1,493	12 shipments: 102.74 @ \$25/T less \$1980 (165x12)
		+ 2 shipments: 16.45 @ \$55 T
Newspaper - Rolled	1,016	5.08 T @ \$200/T
OCC - Cardboard	2,750	50 T
Office Pack	123	6.77T @ \$25 + 11.89 T @ \$22 + 14.29 T @ \$30
		+ 11.5 T @ \$22 less shipping charge of \$990 (165x6)
Pallets	225	
Plastic #2-7	2,198	19,766 lbs
White Ledger	1,441	11.16 T @ \$90/T + 8.07 T @ \$95 less \$330 shipping (165x2)
Miscellaneous Sale	1,710	equipment sale
TOTAL Income	18,425	

Expenses

Financing Expense

Yale Forklift Lease	210
Copier Lease	146
Baler - Loan 1	96
New Baler - Loan 5	839
Mortgage Lot 2	590
Mortgage Lot 3	1,473
Line of Credit Interest	77

TOTAL Financing Expenses 3,431

Other Expenses

Bank Charges	5
Dues & Subscriptions	7
Equipment Repair	474
Propane	258
Insurance	418
Office Supplies	15
Payroll & Salary	7,233
Payroll Tax Expense	528
Medical Insurance	1,058
Dental Insurance	312
TSA & Pensions	62
Workers Comp Insurance	1,383
SCRAP Payroll Reimbursed	800
Baling Wire	2,441
Computer Supplies	11
General Supplies	260
Electric	486
Garbage	380
Telephone	3
Water/Sewer	66
Gas & Oil	100
DMV Fees	7

TOTAL Other Expenses 16,307

TOTAL Expenses 19,738

**** OPERATING PROFIT (1,313)**

Jan 25, 2002

8:33 am

California Grey Bears, Inc.

Income Statement

(Department Number 2: Recycling)

0221

1 Month Ended September 30, 2001

Income

Recycling Sales

Processing Fee SCRAP	\$5,082	Reimbursement for use of property, machines, etc.
Aluminum Cans	1,153	1098 lbs @ 1.05/lb
Magazines	124	14.43 T @ \$20 less shipping \$165
Newspaper - Bulk	1,328	24.14 T @ \$55/T
Newspaper - Rolled	960	4.8 T @ \$200/T
OCC - Cardboard	3,000	50 T @ \$60/T
Office Pack	99	14.29 T @ \$30/T less shipping \$330 (165x2)
Plastic #1	479	872lb @ .55/lb
Plastic #2-7	612	
White Ledger	602	8.07 T @ \$95/T less shipping \$165
<hr/> TOTAL Income	<hr/> 13,438	

Expenses

Financing Expense

Baler - Loan 1	96
New Baler - Loan 5	851
Mortgage Lot 2	590
Mortgage Lot 3	1,473
Line of Credit Interest	238
<hr/> TOTAL Financing Expenses	<hr/> 3,249

Other Expenses

Bank Charges	12
Equipment Repair	250
Propane	126
Insurance	615
Payroll & Salary	8,652
Payroll Tax Expense	106
Medical Insurance	1,058
Dental Insurance	156
TSA & Pensions	62
Workers Comp Insurance	784
SCRAP Payroll Reimbursed	800
Postage	66
Baler Repair	2,281
General Supplies	45
Electric	478
Telephone	62
Gas & Oil	46
<hr/> TOTAL Other Expenses	<hr/> 15,599

TOTAL Expenses

18,847

****** OPERATING PROFIT

(5,409)

Jan 25,2002

8:43 am

California Grey Bears, Inc.

Income Statement

(Department Number 2: Recycling)

0222

1 Month Ended October 31,2001

Income

Program and Other Revenue

Maint & Repair Donation, Recyc \$100

Recycling Sales

Processing Fee SCRAP, Recycling 5,082

Aluminum Cans, Recycling 858

Magazines, Recycling 47

Newspaper - Bulk, Recycling 907

Newspaper - Rolled, Recycling 1,278

OCC - Cardboard, Recycling 2,500

Plastic #1, Recycling 426

Plastic #2-7 932

Super Mix, Recycling 46

TOTAL Income 12,175

Reimbursement for use of property, machines, etc.

833 lbs @ 1.03/lb

10.6 T @ \$20/ T less shipping charge of \$165

16.49 T @ \$55 /T

6.39 T @ \$200 /T

50 T @ \$50 /T

710 lbs @ .60 /lb

7.02 T @ \$30/ T less shipping charge of \$165

Expenses

Financing Expense

Copier Lease, Recycling 153

Baler - Loan 1, Recycling 74

New Baler - Loan 5, Recycling 798

Mortgage Lot 2, Recycling 569

Mortgage Lot 3, Recycling 1,443

Line of Credit Interest, Recycling 126

Finance Charges, Recycling 11

TOTAL Financing Expenses 3,174

Other Expenses

Propane, Recycling 193

Insurance, Recycling 358

Payroll & Salary, Recycling 9,152

Payroll Tax Expense, Recycling 112

Medical Insurance, Recycling 1,058

Dental Insurance, Recycling 156

TSA & Pensions, Recycling 62

Workers Comp Insurance, Recycling 577

Contract Labor, Recycling 230

SCRAP Payroll Reimbursed, Recycling 800

Baler Repair, Recycling 423

General Supplies, Recycling 219

Property Tax, Recycling 210

Electric, Recycling 581

Garbage, Recycling 400

Telephone, Recycling 3

Water/Sewer, Recycling 82

Gas & Oil, Recycling 193

Vehicle Repair, Recycling 58

TOTAL Other Expenses 14,867

TOTAL Expenses 18,042

**** ** ** * OPERATING PROFIT (5,866)**

Jan 25,2002

8:50 am

California Grey Bears, Inc.

0223

Income Statement

(Department Number 2: Recycling)

1 Month Ended November 30,2001

Income

Recycling Sales

Processing Fee SCRAP	\$5,082	Reimbursement for use of property, machines, etc.
Aluminum Cans	618	600.11 lbs @ 1.03/lb
Magazines	251	62.07 T @ \$20 less shipping \$990 (165x6)
Newspaper - Bulk	1,154	9.68 T @ \$55 / T + 10.71 T @ \$58 IT
Newspaper - Rolled	804	4.02 T @ \$200 / T
OCC - Cardboard	2,500	50 T @ \$50 /T
Office Pack	85	19.28 T @ 30 less shipping \$495 (165x3)
Plastic # 1	710	682.9 lb @ 1.04/lb
Plastic #2-7	420	
White Ledger	1,870	10.61 T @ \$105 + 10.34 T @ \$95 less \$330 (165x2)
		+ adjustment of \$103.40 for prior months shipment

TOTAL Income 13,483

Expenses

Financing Expense

Yale Forklift Lease	427
Copier Lease	195
Baler - Loan 1	74
New Baler - Loan 5	811
Mortgage Lot 2	569
Mortgage Lot 3	1,443
Line of Credit Interest	118
Finance Charges	7

TOTAL Financing Expenses 3,644

Other Expenses

Bank Charges	6
Propane	137
Insurance	113
Payroll & Salary	7,951
Payroll Tax Expense	102
Medical Insurance	1,058
Dental Insurance	156
TSA & Pensions	62
Workers Comp Insurance	561
Contract Labor	280
SCRAP Payroll Reimbursed	800
Baler Repair	238
Bldg Repair & Maint	10
Staff Development	5
Baling Wire	1,195
General Supplies	259
Property Tax	763
Electric	610
Garbage	529
Telephone	179
Gas & Oil	48
Vehicle Repair	58

TOTAL Vehicle Repair 15,123

TOTAL Expenses 18,767

***** OPERATING PROFIT (5,284)

Jan 25,2002

8:54 am

California Grey Bears, Inc.

Income Statement

(Department Number 2: Recycling)

0224

I Month Ended December 31,2001

Income

Recycling Sales

Processing Fee SCRAP	\$5,082
Glass	634
Glass Redemption	3644
Magazines	5
Newspaper - Bulk	3,887
Newspaper - Rolled	600
OCC - Cardboard	2750
Office Pack	21
Plastic #2	619

Reimbursement for use of property, machines, etc
 6.97 T brown, 8.23 T green, 17.22 T clear
 ** 4 months of shipping
 24.64 T @ \$27 / T less shipping \$660 (165x4)
 27.67 T @ \$55 / T + 55.35 T @ \$58 / T
 3 T @ \$200 / T
 50 T @ \$55 / T
 6.21 T @ \$30 / T less shipping \$165

TOTAL Income	17,243
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Expenses

Financing Expense

Yale Forklift Lease	427
Copier Lease	94
Baler - Loan 1	71
New Baler - Loan 5	2,057
Mortgage Lot 2	565
Mortgage Lot 3	1,596

TOTAL Financing Expenses	4,810
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Other Expenses

Website Expenses	6
Equipment Repair	240
Forklift Repair & Maint	294
Propane	156
Insurance	364
Office Supplies	191
Payroll & Salary	12,139
Payroll Tax Expense	151
Medical Insurance	1,058
Dental Insurance	156
TSA & Pensions	93
Workers Comp Insurance	1,029
Contract Labor	160
SCRAP Payroll Reimbursed	800
Baler Repair	332
General Supplies	42
Electric	842
Garbage	249
Telephone	104
Water/Sewer	23
Gas & Oil	158

TOTAL Other Expenses	18,582
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TOTAL Expenses	23,398
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*** OPERATING PROFIT	(6,155)
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**COUNTY OF SANTA CRUZ
REQUEST FOR APPROVAL OF AGREEMENT**

0225

TO: Board of Supervisors
County Administrative Office
Auditor ~~Control~~

FROM: PUBLIC WORKS (Department)
BY: [Signature] (Signature) 3.6.02 (Date)
Signature certifies that appropriations/revenues are available

AGREEMENT TYPE (Check One) Expenditure Agreement Revenue Agreement

The Board of Supervisors hereby requested to approve the attached agreement and authorize the execution of same.

1. Said agreement is between the COUNTY OF SANTA CRUZ (Department/Agency)
CALIFORNIA GREY BEARS (Name/Address)
and 2710 Chanticleer Avenue, Santa Cruz, CA 95065

2. Tie agreement will provide compensation for drop-off recycling services provided during the period July 1, 2001, through December 31, 2001.

3. Period of the agreement is from July 1, 2001 to June 30, 2002

4. Anticipated Cost is \$ 70,000 Fixed Monthly Rate Annual Rate Not to Exceed
\$70,000 \$4,900 \$74,900
Remarks: Contract ~~\$80,000~~; Overhead ~~\$2,000~~; Total ~~\$82,000~~

5. Detail: On Continuing Agreements List for FY _____ Page CC-_____ Contract NO: _____ OR 1st Time Agreement
 Section II No Board letter required, will be listed under Item 8
 Section III Board letter required
 Section IV Revenue Agreement

6. Appropriations/Revenues are available and are budgeted in 625110!51064!3480! (Index) 3590 (Sub object)

NOTE: IF APPROPRIATIONS ARE INSUFFICIENT, ATTACHED COMPLETED AUD-74 OR AUD-60

Appropriations are available and will be encumbered.
are not have been

Contract No: 12738
By: [Signature] Date: 03/07/02
Auditor-Controller Deputy

DIG: bbs

Proposal and accounting detail reviewed and approved. It is recommended that the Board of Supervisors approve the agreement and authorize Director of Public Works (Dept/Agency Head) to execute on behalf of the Department of Public Works (Department/Agency)

Date: _____ By: _____
County Administrative Office

Distribution:

Board of Supervisors - White
Auditor Controller - Canary
Auditor-Controller - Pink
Department - Gold

State of California
County of Santa Cruz
I _____ ex-officio Clerk of the Board of Supervisors of the County of Santa Cruz, State of California, do hereby certify that the foregoing request for approval of agreement was approved by said Board of Supervisors as recommended by the County Administrative Office by an order duly entered in the minutes of said Board on _____ 20__

ADM - 29 (8/01)
Title I, Section 300 Proc Man

By: Deputy Clerk

AUDITOR-CONTROLLER USE ONLY

CO	Document No.	JE Amount	Lines	H/TL	Keyed By	Date
TC110		\$				
	Auditor Description	Amount	Index	Sub object	User Code	

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